# Advertising Specs

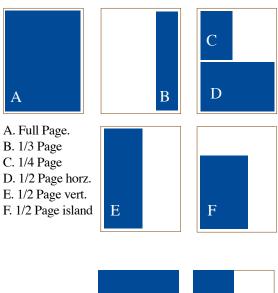
### Magazine trim Size - 8.25 x 10.8125 inches

Printed offset, CMYK, 150 line (300 dpi)

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Standard Ad Sizes (Non-bleed)

Full Page	7.4" x 10"
Third Page	2.25" x 10"
Half Page, horizontal	7.4" x 4.875"
Half Page, vertical	3.70" x 9.875"
Quarter Page	
Half Page, island	4.75" x 7.4"



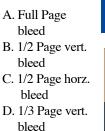
Standard Ad Sizes (Bleed) Bleeds trim 1/8" (0.125) on all bleed sides Keep live images & text 1/4" (0.25") inside all trim areas

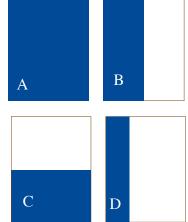
Full Page (including bleed) 8.5" x 11.062"				
Trim size is 8.25" x 10.8125" - max live area is 7.75" x 10.3125"				
Half Page, vert. (including bleed)4.125" x 11.062"				
Trim is 0.125 on top, bottom, & one side				
Half Page, horz. (including bleed)8.5" x 5.40"				
Trim is 0.125 on both sides & top or bottom				
Third Page vert. (including bleed)2.85" x 11.062"				
Trim is 0.125 on top, bottom & one side				

The magazine uses Macintosh OSX but will accept ads created by Microsoft programs/platforms. Please include a color proof of the ad. Email files to: randy@aligningchange.com Send CD or DVD to:

#### ACTS PO Box 644

Conway, AR 72033 or FedEx/UPS to: 803 Harkrider, Suite 200 Conway, AR 72032 www.aligningchange.com





For quotes on ad design and production: Randy Smith randy@aligningchange.com ACTS 888-548-6363 fax 501-548-6969



www.aligningchange.com

# Targeted Marketing

### Readership

- 99% market penetration of excavation contractors within One-Call's area
  - (Major contractors to sub contractors small business plumber landscape water sewer –state county & municipal utility)
    92% of contractors have less than 20 employees
    - Rural water wastewater is one of the largest excavation contractor groups in USA
- · One-Call list reaches smaller sub-sub contractors overlooked by other publications
- · Personally addressed no occupant mailings increases readership

#### Why it's unique

- One-Call (811) mandated by Federal Regulation for stronger, more effective damage prevention
- · Regulation creates exclusive, comprehensive circulation list
- Magazine concept endorsed by state and federal regulators
- Damage prevention message effectively delivered through compelling format
- All recipients fall under mandate
- Aligns you with the One-Call initiative

#### **Publication**

- Each state's issue is original, featuring local contractors and projects attracting readership
- · Entertainment, puzzle, quotes, jokes create interest
- Uses common sense approach to regulation
- Focus is people working together
- Maximum 40% advertising allows ads to stand out

#### Bonus

- Additional distribution at trade shows safety meetings by One-Call personnel
- Banner ad on web version included with full page (activity reports provided quarterly)



# Advertising Rates

## DIG TESS is published 4 times a year

Rates	
General	

Size	1x	2x	3x	4x
2 page spread	9,641	9,159	8,677	8,195
Full page	5,844	5,552	5,259	4,966
1/2 page	3,797	3,606	3,416	3,228
1/2 page island	4,173	3,965	3,743	3,534
1/3 page	3,096	2,942	2,785	2,630
1/4 page	2,629	2,496	2,365	2,233
Back cover	+30%			
Inside front cover	+20%			
Inside back cover	+15%			
Opposite table of contents	+15%			





Magazines are published 4 times a year

Size	1x	2x	3x	4x
2 page spread	22,546	21,418	20,291	19,163
Full page	13,666	12,982	12,299	11,613
1/2 page	8,880	8,433	7,989	7,548
1/2 page island	9,758	9,272	8,752	8,263
1/3 page	7,239	6,879	6,513	6,150
1/4 page	6,147	5,837	5,531	5,222
Back cover	+30%			
Inside front cover	+20%			
Inside back cover	+15%			
Opposite table of contents	+15%			

### Distribution

Louisiana29,181Mississippi15,515New Mexico9,500Texas40,300



Publication

Mississippi

# Advertising Rates

### Mississippi 811 is published 4 times a year

Size	1x	2x	3x	4x
2 page spread	5,197	4,937	4,677	4,417
Full page	3,150	2,992	2,835	2,677
1/2 page	2,047	1,944	1,842	1,740
1/2 page island	2,249	2,137	2,017	1,905
1/3 page	1,669	1,586	1,501	1,417
1/4 page	1,417	1,345	1,275	1,204
Deals accord	. 2007			
Back cover	+30%			
Inside front cover	+20%			
Inside back cover	+15%			
Opposite table of contents	+15%			





# **Advertising Rates**

LA One-Call is published 4 times a year

Size	1x	2x	3x	4x
2 page spread	8,661	8,228	7,795	7,362
Full page	5,250	4,987	4,725	4,461
1/2 page	3,411	3,240	3,069	2,900
1/2 page island	3,749	3,562	3,362	3,174
1/3 page	2,781	2,643	2,502	2,362
1/4 page	2,361	2,242	2,125	2,006
Back cover	+30%			
Inside front cover	+20%			
Inside back cover	+15%			
Opposite table of contents	+15%			

